



**SOUTH AUSTRALIAN
COMMUNITY FOOTBALL
LEAGUE INC**

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ABN

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Major Partner



Corporate Sponsors



TO: South Australian Community Football League

RE: National Australia Bank Limited

I am writing on behalf of the SA Community Football Board (CFB) to announce that we have entered into an arrangement with one of Australia's leading banks, National Australia Bank Limited "NAB", which will benefit clubs in being paid excellent commission when ANYONE connected with your club refers a home or business loan.

NAB will pay a 0.4% commission to the CFB for any loan referred to them from anyone who mentions their club's name during their loan application. For example, if a \$250,000 is referred by ANYONE connected with your Club the CFB will receive the commission of \$1000 for on forwarding to your Club (A \$400,000 Loan = \$1600). *

The CFB presents this proposal to all clubs as a very exciting opportunity to produce some potentially quite serious added revenue, especially as our arrangement with the bank is ongoing and not just for the football season. Three or four home loan referrals from your Club over a 12 month period would bring the club a significant amount for just "reminding" everyone connected with the club at every opportunity of this offer.

If your Club decides to be involved with our NAB venture please promote the initiative by forwarding this correspondence and attachment to your membership and supporter network, and nominate a contact name to us as your club's "bank contact".

This person will need to know some basic answers to a few questions they may get asked. They will not need to be experts and will not have to know the answers to a multitude of "bank" questions, but merely refer them to their nearest branch and ensure they mention your Club's name at the interview.

If anyone involved in your Club is or has been employed by a bank or financial organisation they would be an excellent choice as your club's contact.

It is imperative for everyone to know that your Club's name must be mentioned to the banker DURING the loan application process. It is too late for your Club to receive a commission if the club is mentioned at a later date, such as when the loan is approved.

Please forward your bank contact name, mobile number and email address to jessicaw@sanfl.com.au as soon as possible.

Good Luck!

Yours Sincerely

Glen Rosser
COMMUNITY FOOTBALL MANAGER

PLEASE NOTE

* Commission payments are made on the 20th of the following month, after the loan settlement date

* All applications must have at least one (1) face to face interview at a NAB branch

* For full terms and conditions refer to Glen Rosser - (08) 8268 2088, glenr@sanfl.com.au and/or NAB

